EEO PUBLIC FILE REPORT

FOR

STATIONS WJMA FM, Culpeper, VA WOJL FM, Louisa, VA WCVA AM, Culpeper, VA WVCV AM, Orange, VA

This EEO Public File Report Covers the One-Year Period Ending on May 31, 2019

ATTACHMENT A EEO INFORMATION FOR FULL-TIME VACANCIES

FULL-TIME VACANCY EEO INFORMATION

WJMA WOJL WCVA WVCV

Job Title of Vacancy: Sales Representative

Recruitment Source that referred the Hire: Word of Mouth

Date Vacancy Opened: New Position Date Vacancy Filled: January 2, 2019 Total Respondents: 4 (responded back to all) Total Persons Interviewed for the Vacancy: 2

Recruitment Sources Used to Fill the Vacancy

Name of Recruitment Source	Address	Contact Person	Telephon e Number	Total Number of Applicants Referred by the Source for the Vacancy	Did the Source Request Notification?
WOJL/WJMA/WCVA/WV CV (on-air classified announcement)	P.O. Box 271 Orange, VA 22960	Kevin Dalton, Gen Mgr	540-825- 3900		No
Orange County (VA) Workforce Center via Green Applications	127 Belleview Ave. Orange, VA 22960	Marty Baldwin, Event Coordinator	201-252- 1196		No
Culpeper Times (Newspaper)	206 S.Main St. Culpeper, VA 22701	Tom Sparger, Publisher	540-422- 3421		No
VA Assoc. Of Broadcasters VAB Online	250 W. Main St., Suite 100 Charlottesville, VA 22902	Christina Sandridge, Associate Director	434-977- 3716	1	No
VARTV.COM	1725 Live Oak Tr. Virginia Beach, VA 23456	Robert Corbin, Editor	editor@va rtv.com		No
Orange Chamber of Commerce	P.O. Box 146 Orange, VA 22960	Tammy Collins, Director	540-672- 5216		No

Culpeper Chamber of Commerce	109 S. Commerce St. Culpeper, VA 22701	Wes Mayles, Pres/CEO Lorraine Carter, Asst	540-825- 8628		No
1055SAMFM.COM	P.O. Box 271 Orange, VA 22960	Kevin Dalton, Gen Mgr	540-967- 1142		No
WJMAFM.COM	P.O. Box 271 Orange, VA 22960	Kevin Dalton, Gen Mgr	540-825- 3900	2	No
Word of Mouth	Various	Various	Various	1	No
WJMA Station Facebook Post (social media)	P.O. Box 271 Orange, VA 22960	Kevin Dalton, Gen Mgr	540.825.3 900		No
State of Virginia DARS Employment Placement Services	19006 Crossroad Parkway Culpeper, VA 22701	Jackie Kanupp Job Placement Counselor	571-766- 0566		No

Remaining resumes did not stipulate classified, media or source where they were made aware of the opening applied for

ATTACHMENT B

MENU OPTION ACTIVITIES

Stations WJMA, WOJL, WCVA and WVCV have engaged in the following outreach activities during the year covered by this report:

Activity Classification	Type of Activity	Brief Description
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1	Culpeper Area Chamber of Commerce "Culpeperfest"	Sponsor Of Chamber of Commerce Trade Show Publicizing Businesses To The Public with Recruitment Information on Site and emphasis on newly created sales position.
11	Orange Alliance Business Expo	Sponsor of Orange Chamber of Commerce Trade Show Publicizing Businesses To The Public, with recruitment information emphasized.
1	Orange County Workforce Center Job Fair in conjunction with Green Applications	Station staff participated in community and local county workforce job fair in August for general and specific applicant recruitment.
11	Public Appearances Throughout Listening Area	At all community, charitable, trade, commercial, civic group and governmentally sponsored events where stations has a preplanned presence, station staff circulated printed station material that exclusively outlined radio career opportunities as well as specific information on current sales opening.
16	Customer and Employee Referral Incentive Programs	Customer Referral Program Publicized By sales representatives (to customers) and station employees (to any known interested parties) (Please scroll down)

9	Student Career Shadowing Program	Orange County High School: Sponsored 12 th Grade student to gain firsthand understanding of the radio broadcasting work environment to help make career decisions. Hillary Morris Career Guidance Counselor
9	Student Career Shadowing Program	Kettle Run High School: Sponsored interested students to gain firsthand understanding of the radio broadcasting work environment to help make career decisions. Sue Harmon Director of Counseling.
15	State of Virginia DARS Employment Placement Services	Shadowing opportunity for Special Needs students interested in possible radio career opportunities
11	Scouting Group Tours	Tours of radio station facilities and explanation of possible radio careers for interested local Girl Scout, Boy Scout and Brownie organization within our communities.
5	Broadcast News Journalism Internship (NOTE: Student cancelled 2018 - unable to attend or commit to this year's program due to family priorities)	Sponsor a local high school senior (over 18 years of age) or college student who is interested in broadcast journalism to be trained in gathering, writing and delivering the news on-air when possible and where needed. This full-training opportunity is designed to provide an interested student with actual experience in all fascist of radio and broadcast news, and a leg up once ready to join the industry workforce.
10	Student Career Involvement	A member of the WJMA Sales Team volunteered at the 2018 Culpeper Maker's Fair for all school aged students. This event was sponsored by the Culpeper County Public Schools and Career Partners.

16	On Air Recruitment	Ongoing:60 on-air recruitment ad specifically for the newly created sales position opening on WJMA, WOJL, WCVA and WVCV. Ads ran spaced out on 3 separate schedules (20 x per week, 5A-12md) throughout an eight month period.
		Posting of Employment Opportunities on WJMA and WOJL Websites and WJMA social media Facebook page
		All stations also aired a general "available recruitment pool" notice on a quarterly basis, with the intent to stimulate any interest from all local and regional individuals, schools or resources that could be interested, or know someone who could be, should an opening become available.
12	Woman and Minority-Related Recruitment	Live: 30 weekly job recruitment announcement on WVCV's weekly special Sunday program "Spiritual Tidings" hosted by former NAACP Dir and Reverend Edmond Harrison, targeted to, and specifically directed toward encouraging our communities minority job seeking candidates.
12	Woman and Minority-Related Recruitment	Twice yearly general classified posting with radio career departmental options, along with all current active openings, to NAACP Branches in Culpeper (Branch #7058), Orange (Branch #7102) and Louisa (Branch #7085) counties (VA) with intent to share with members individually, and on job boards and websites